



## Equity Income Strategy Factsheet

Portfolio Manager: Pierce Archer

**Investment Philosophy**

The Equity Income Strategy is best suited for clients who: seek income through dividends as a significant component of portfolio total return, have long-term oriented investment objectives, and look for less downside portfolio risk. Our primary investment objective is to construct a portfolio that will produce competitive returns versus the major market indices over a business cycle while assuming significantly less downside risk. We view capital preservation during difficult market periods as critical to the achievement of this goal.

**Sector Allocations**

	Portfolio	S&P 500
Communications	4.7%	10.7%
Consumer Discretion.	0.0%	12.6%
Consumer Staples	0.0%	6.5%
Energy	14.4%	2.3%
Finances	13.1%	10.4%
Health Care	19.2%	13.4%
Industrials	5.4%	8.4%
Information Tech.	30.5%	27.7%
Materials	12.7%	2.6%
REITs	0.0%	2.4%
Utilities	0.0%	2.7%

**Top Ten Holdings**

CVS Health Corp.	3.3%
International Business Machine	3.3%
EOG Resources Inc.	3.2%
Merck & Co.	3.0%
Hewlett Packard Enterprise Co.	2.8%
Corteva Inc.	2.7%
Raytheon Technologies Corp.	2.7%
Fidelity Natl. Information Serv.	2.6%
Verizon Communications Inc.	2.4%
Cisco Systems Inc.	2.4%
	<hr/> 28.4%

**Portfolio Characteristics**

	Portfolio	S&P 500
5 Yr. Rev. CAGR	5.1%	%
5 Yr. EPS CAGR	5.3%	%
Earning Growth Est.	50.1%	36.2%
Forward P/E	14.8x	22.8x
Return on Equity	19.2%	15.3%
Debt to Total Capital	38.8%	44.8%
Beta (5 Year)	1.0	1.0
Dividend Yield	3.0%	1.3%
Payout Ratio	79.2%	40.7%
Market Cap. (bil)	136	292

**Performance is available upon request.**

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